

February 2023 Update

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NOTES FROM THE FARM: SPRING 2023 AVAILABILITY AND DIGGING WINDOW

We have had a great, mild winter and the spring digging window opens this week. With over eleven hundred trees tagged and ready to be freshly dug, Eric and his team will be busy for the next few weeks! Our inventory is changing daily and our current availability can be found on our website. Even though we have been fortunate to sell thru many of our most popular natives we still have a great supply of *Acer saccharum* 2"; *Fagus* 2";

Liquidambar styraciflua 2", 2½"; and Quercus palustris and phellos in both 2½" and 3" sizes along with smaller quantities of forty-five additional locally grown and hand-crafted native tree species.

The nursery business is all about speculation and investment in the future. We have been making investments in land, liners, equipment, and our people since day one. These investments have been steadily paying off and most recently have allowed us to get Eric away from some of the day-to-day operations and put a significant focus on sales to include finding opportunities and building relationships. Eric has been hitting the phones, email, and the road meeting new and existing customers and attending educational and networking seminars and meetings. We had an excellent MANTS show sharing a booth with our sister company South Riding Nurseries and got to see numerous customers and vendors at this very well-attended trade show.

We are already seeing early dividends from this investment in sales with hundreds of locally grown native trees finding homes in the mid-Atlantic area from Pennsylvania to southern Virginia. New orders continue to come in daily with a significant increase in demand for native trees especially from municipalities in smaller (11/2-2") size ranges. If you have spring native tree needs, we encourage to place your orders ASAP and check our online availability. You should also <u>contact Eric directly</u> about your native trees needs because there is always some information on species, sizes, and quantities that we cannot capture in a published availability. Having just finished winter pruning and dig preparation, Eric has a great understanding of what is still available and what each native tree that he has hand-crafted looks like.







NATIVE OF THE MONTH: Quercus alba



Quercus alba, the white oak, is a large, commercially important tree indigenous to the eastern half of the United

States. The namesake of the white oak subfamily (*Quercus* sect. *Quercus*), its range extends from southern Maine westward to the southern third of Minnesota and southward to near the Gulf coast.

Click here to read the rest of this article.

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Please click here for the White House Natives inventory.

VISIT THE NURSERY

White House Natives is about 1½ hours from Washington, DC and Charlottesville and one hour from Harrisonburg, Winchester, or Culpeper. Click on the map at right for directions to the nursery, or....

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